



# Central Cooperative Bank

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## 2017' FOURTH QUARTER INTERIM FINANCIAL REPORT ON THE ACTIVITIES OF CENTRAL COOPERATIVE BANK /CCB/ ON A CONSOLIDATED BASIS

Banking group on a consolidated basis include Central Cooperative Bank AD, Sofia and its controlled subsidiaries Central Cooperative Bank AD Skopje (Subsidiary), AMC CCB Assets Management JSC. (Subsidiary) and ZAO "IK Bank" Kazan city, Republic of Tatarstan, Russian Federation (Subsidiary) as a reporting entity (the Group).

At the end of the fourth quarter of 2017, the parent Bank owns 87.35% of the capital of Central Cooperative Bank AD Skopje, investments of BGN 3,200 thousand in the subsidiary AMC "CCB Assets Management" JSC and 86.273% of the share capital of ZAO "IK Bank", Kazan, Republic of Tatarstan, Russian Federation as well.

### ASSETS

At the end of the fourth quarter of 2017, CCB's balance sheet total assets were BGN 5,658,072 thousand. From the start of the quarter they recorded an increase by 3.69% or by BGN 201,547 thousand in absolute terms. Compared to a year ago, the assets grew by 9.08% or by BGN 470,795 thousand.

Cash and cash balances with central banks formed 32.52% of the total assets of the Group, against 26.14% at the end of December 2016. Loans and receivables to banks were 5.16% of total assets, against 4.94% a year ago. Investments in financial assets held for trading, available-for-sale financial assets and held-to-maturity financial assets include government bonds of Republic of Bulgaria, NBRM bonds, government bonds of countries in the EU and other European countries, government bonds of the Russian Federation, corporate bonds, stocks and compensatory tools which are used to improve the profitability of the Group, and represented 12.59% of its assets against 15.63% at the end of December 2016.

At the end of 2017' fourth quarter the amount of granted loans and advances reached 42.50% share in the structure of balance sheet assets on consolidated basis, compared to a year ago, when it was 44.97%.

The parent bank works with specialized financial institutions, registered according to Ordinance №26 of BNB on the acquisition of loan receivables due to which the share of non-performing loans in the Group portfolio is lower than that for the system.

The tangible and other assets of Group were 3.37% of total amount of the assets.

### LIABILITIES

At the end of December 2017, total liabilities of the Group on a consolidated basis were BGN 5,210,369 thousands. They increased by 8.94%, compared to the end of 2016.

The majority of these liabilities - over 98% - are liabilities due to other depositors - individuals, businesses and non-financial institutions. The increase compared to the end of September 2016 is 9.03%. The Group maintains a stable structure of borrowings, which

allows independence from external funding in the time of fluctuations on the global financial markets.

The equity of the Group totaled BGN 447,703 thousand and includes shareholders' equity of the parent Bank – BGN 440,956 thousand and minority interest amounted at BGN 6,747 thousand. Compared to the end-December 2016 the equity reported an increase by 10.72%.

## **FINANCIAL RESULTS**

As of 30 September 2017, the Group' net profit amounted to BGN 37,259 thousand. There is an increase by 44.35% compared to year ago.

The operating expenses of the Group in the fourth quarter of 2017 increased slightly by 1.04%, compared to the level at the end of the fourth quarter of 2016 and reached absolute amount of BGN 136,015 thousands.

At the end of 2017' fourth quarter, the Bank was able to meet all regulatory compliance requirements.

The Bank has complied with all applicable minimum regulatory requirements during the period.

### **I. Information related to significant events that occurred during the reported period of financial 2017, accumulated and its impact on the financial result.**

At the annual regular General Meeting of the Shareholders of CCB Plc the annual financial statements and the annual consolidated financial statements of Central Cooperative Bank Plc for 2016 were approved and a proposal was made the profit of CCB Plc for 2016 at the amount of BGN 26 598 200,51 (twenty-six million five hundred ninety-eight thousand two hundred leva and fifty-one stotinkas) to be transferred to the Reserve fund.

In relation to an amendment of the Law on the Independent Financial Audit, the General Meeting of the shareholders of CCB Plc elects "Deloitte Audit" OOD, UIC 121145199 and "Grant Thornton" OOD, UIC 831716285 as certified auditors that perform a verification and certification of the annual financial statements of the Bank for 2017 and the supervisory reports, determined by the Bulgarian National Bank.

### **II. Information about major risks and instability during the first quarter of 2018.**

In terms of economic growth and the financial system as a whole, CCB will seek to continue its development while preserving performance and market share.

Potential differences between observed and expected results are the major source of risks and uncertainties during the first quarter of 2018.

Therefore, the most significant risks are detailed in the following list:

- 1. Credit risk** - the possibility that a bank borrower or counterparty will fail to meet its obligations in accordance with agreed terms. Detailed policies are applied in process of lending, concerning the assessment of the creditworthiness of Bank's clients, and the control over the use of the advanced funds and the associated administration. In accordance with the credit risk mitigation policy, CCB accepts different types of collaterals and guarantees depending on the internal rules, the approach applied in the calculation of minimum required capital and the effective banking legislation. Evaluation of the risk exposures in the portfolio is done once per month, by classifying

and making provisions for loans in the portfolio. The exposures treated as big exposures are subject to constant supervision and reporting. The Bank has adopted and keeps the credit exposure in the limits set by sector and by regional level. The above limits aim at avoidance of concentration, either geographically or by sector, in loan portfolios, which could lead to an increased credit risk.

2. **Liquidity risk** - the risk of having difficulties in meeting payment obligations due to a mismatch in maturity and amount between anticipated cash inflows and outflows. The Bank manages its assets and liabilities so as to address regularly and without any delay its daily liquidity obligations, under both normal and potentially adverse market conditions.
3. **Market risk** - the probability for the Bank to experience losses from fluctuations in stock prices, interest rates and foreign exchange rates.
4. **Operational risk** - the probability of direct or indirect losses resulting from inadequate or failed internal processes, people and systems.

The level of CCB' risk ratios and indicators is similar to the average values of the Bulgarian bank system. The Bank's management does not expect any adverse progress in the above mentioned level of risks in the first quarter of 2018.

### III. **CCB's Governing Body opinion on the forecasts implementation for this year results, taking into account the results of the current quarter.**

CCB's results on a consolidated basis at the end of 2017' fourth quarter reported the Bank's performance in comparison with the last year corresponding period.

CCB's Management does not have non-public information that might have a significant adverse influence on the Group performance during the year.

**Georgi Kostov**  
**Executive Director**

**Tihomir Atanasov**  
**Procurator**



## CENTRAL COOPERATIVE BANK AD

CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
AS OF 31 DECEMBER 2017

All amounts are in thousand Bulgarian Levs

	As at 31.12.2017	As at 31.12.2016
<b>ASSETS</b>		
Cash and balances with the Central Bank	1,840,003	1,355,760
Placements with and advances to banks	291,982	256,356
Receivables under repurchase agreements	196,910	199,258
Financial assets held for trading	82,321	115,573
Loans and advances to customers, net	2,404,501	2,332,969
Other assets	61,003	65,268
Financial assets available for sale	595,774	664,951
Financial assets held to maturity	34,010	30,188
Fixed assets	129,411	136,679
Investment properties	16,519	17,222
Good will	5,638	5,638
Non-current assets held for sale	-	7,415
<b>TOTAL ASSETS</b>	<b>5,658,072</b>	<b>5,187,277</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>LIABILITIES</b>		
Deposits from banks	7,008	8,375
Loans from banks	4,539	246
Amounts owed to other depositors	5,113,113	4,689,787
Other attracted funds	778	817
Issued bonds	70,235	70,126
Provisions for liabilities	49	1,205
Other liabilities	14,647	12,375
<b>TOTAL LIABILITIES</b>	<b>5,210,369</b>	<b>4,782,931</b>
<b>SHAREHOLDERS' EQUITY</b>		
Issued capital	113,154	113,154
Premium reserve	79,444	79,444
Reserves, including retained earnings	183,261	157,577
Revaluation reserve	27,838	20,899
Current year profit	37,259	26,364
Total shareholders' equity of the shareholders of the mother Bank	440,956	397,438
Non-control participation	6,747	6,908
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>447,703</b>	<b>404,346</b>
<b>TOTAL LIABILITIES &amp; SHAREHOLDERS' EQUITY</b>	<b>5,658,072</b>	<b>5,187,277</b>
Commitments and contingencies	180,442	192,613

Georgi Kostov  
Executive Director

Yordan Hristov  
Chief accountant

Tihomir Atanasov  
Procurator



## CENTRAL COOPERATIVE BANK AD

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
AS OF 31 DECEMBER 2017

All amounts are in thousand Bulgarian Levs

	As at 31.12.2017	As at 31.12. 2016
Interest income	158,477	164,156
Interest expenses	(30,457)	(44,170)
Net interest income	<u>128,020</u>	<u>119,986</u>
Fees and commissions income	57,695	55,795
Fees and commissions expenses	(9,537)	(8,339)
Net fees and commissions income	<u>48,158</u>	<u>47,456</u>
Gains from transactions with securities, net	20,647	21,144
Foreign exchange rate gains, net	1,012	6,223
Other operating income, net	9,305	5,619
Operating expenses	(136,015)	(134,616)
Impairment and uncollectability income (expenses), net	(30,520)	(34,690)
Expenses for devaluation of non-current assets	(598)	(229)
Expenses for provisions for liabilities	-	(1,034)
Profit for the period before taxes	<u>40,009</u>	<u>29,859</u>
Taxes	(2,654)	(4,149)
PROFIT FOR THE PERIOD	<u><u>37,355</u></u>	<u><u>25,710</u></u>
Revaluation of financial assets held for sale	6,939	12,038
Other comprehensive income after taxes	<u>6,939</u>	<u>12,038</u>
TOTAL COMPREHENSIVE INCOME AFTER TAXES	<u>44,294</u>	<u>37,748</u>
Share of the profit for non-control participation	96	(102)
Share of the profit for the mother Bank	37,259	25,812
Share of the total comprehensive income for non- control participation	96	(102)
Share of the total comprehensive income for the mother Bank	44,198	37,850
Earnings per share for the shareholders of the mother Bank (in BGN)	0.33	0.23

Georgi Kostov  
Executive Director

Tihomir Atanasov  
Procurator

Yordan Hristov  
Chief accountant



CENTRAL COOPERATIVE BANK AD  
CONSOLIDATED STATEMENT OF CASH FLOWS  
AS OF 31 DECEMBER 2017

All amounts are in thousand Bulgarian Levs

	As at 31.12.2017	As at 31.12.2016
<b>Cash flows from operating activities:</b>		
Profit before taxes	40,009	29,859
Depreciation and amortization	10,688	11,194
Income tax paid	(6,318)	(361)
Unrealized (gains) from revaluation of securities held for trading	(8,746)	(6,215)
Increase of provisions for liabilities and loans impairment allowances	30,520	35,724
Devaluation of non-current assets	598	229
Other adjustments	109	113
Net cash flows before working capital changes	<u>66,860</u>	<u>70,543</u>
<b>Change in operating assets:</b>		
Decrease/(Increase) in placements with, and advances to, banks with maturities above 90 days	1,995	(6,598)
(Increase) / decrease in receivables under repurchase agreements	2,348	(46,810)
Decrease in financial assets held for trading	41,998	93,821
(Increase) in loans and advances to customers	(102,053)	(132,665)
Decrease in other assets	4,265	3,254
(Increase) / decrease in non-current assets held for sale	6,817	(15,231)
	<u>(44,630)</u>	<u>(104,229)</u>
<b>Change in operating liabilities:</b>		
Increase/(Decrease) in deposits from banks	(1,367)	1,800
(Decrease) in loans from banks	4,539	(30)
(Decrease) in liabilities under securities repurchase agreements	-	(9,000)
Increase in liabilities to other depositors	423,326	307,044
(Decrease) in other attracted funds	(39)	(64)
(Decrease) /Increase in other liabilities	2,272	2,493
	<u>428,731</u>	<u>302,243</u>
<b>NET CASH FLOWS FROM OPERATING ACTIVITIES</b>	<u>450,961</u>	<u>268,557</u>
<b>Cash flows from investing activities</b>		
(Acquisitions) of property, plant, and equipment, net	(2,717)	(13,699)
(Acquisitions) of investment properties	-	(17,737)
(Acquisitions) / sale of financial assets available for sale, net	76,116	(23,857)
(Acquisitions) / sale of financial assets held to maturity, net	(3,822)	256,537
<b>NET CASH FLOWS USED IN INVESTING ACTIVITIES</b>	<u>69,577</u>	<u>201,244</u>
<b>Cash flows from financing activity</b>		
Increase in issued bonds	109	71
<b>NET CASH FLOW FROM FINANCING ACTIVITY</b>	<u>109</u>	<u>71</u>
<b>INCREASE IN CASH AND CASH EQUIVALENTS, NET</b>	<u>520,647</u>	<u>469,872</u>
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF YEAR</b>	<u>1,595,792</u>	<u>1,125,920</u>
<b>CASH AND CASH EQUIVALENTS AT THE END OF PERIOD</b>	<u>2,116,439</u>	<u>1,595,792</u>

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Executive Director

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Chief accountant



CENTRAL COOPERATIVE BANK AD  
CONSOLIDATED STATEMENT OF CASH FLOWS  
AS OF 31 DECEMBER 2017  
All amounts are in thousand Bulgarian Levs  
CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Issued paid in capital	Premium reserve	Reserves, including retained earnings	Revaluation reserve	Profit for the current year	Minority participation	Total
BALANCE AS OF 31 DECEMBER 2015	113,154	79,444	151,600	8,862	3,319	6,592	362,971
Transfer of net profit for the year ended 31 December 2015, to retained earnings	-	-	3,319	-	(3,319)	-	-
Net profit for the period ended 31 December 2016	-	-	-	-	25,812	(102)	25,710
Other comprehensive income for the period ended 31 December 2016	-	-	-	12,038	-	-	12,038
Other movements	-	-	2,542	(1)	-	473	3,014
BALANCE AS OF 31 DECEMBER 2016	113,154	79,444	157,461	20,899	25,812	6,963	403,733
BALANCE AS OF 31 DECEMBER 2016	113,154	79,444	157,577	20,899	26,364	6,908	404,346
Transfer of net profit for the year ended 31 December 2016, to retained earnings	-	-	26,364	-	(26,364)	-	-
Net profit for the period ended 31 December 2017	-	-	-	-	37,259	96	37,355
Other comprehensive income for the period ended 31 December 2017	-	-	-	6,939	-	-	6,939
Other movements	-	-	(680)	-	-	(257)	(937)
BALANCE AS OF 30 SEPTEMBER 2017	113,154	79,444	183,261	27,838	37,259	6,747	447,703

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Procurator



**EXPLANATORY NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE FOURTH QUARTER OF 2017 OF CENTRAL COOPERATIVE BANK AD**

The present explanatory notes to the interim consolidated financial statements of Central Cooperative Bank AD, Sofia (the mother Bank) concern the activity of Central Cooperative Bank AD, Sofia and the subsidiaries, controlled by it: Central Cooperative Bank AD, Skopje, the Republic of Macedonia (subsidiary), CCB Assets Management EAD (subsidiary) and ZAO "IC Bank", Kazan, the Republic of Tatarstan, Russian Federation (subsidiary) as a single reporting unit (the Group).

1. Selected positions from the financial statements

The financial assets, held for trading, are acquired with the aim of receiving a profit, which stems from short-term fluctuations in the prices or the dealing margin or are financial assets, included in a portfolio, for which there is a probability for a short-term realization of a profit. These include the acquired for the purpose of trading discount and interest-bearing government and corporate securities, as well as acquired capital investments in financial and non-financial companies, in which the Group does not have a control participation. The structure of these assets at the end of the quarter in thousand BGN is as follows:

<i>Derivatives, held for trading</i>	1 025
<i>Equity instruments</i>	67 693
<i>Debt instruments</i>	13 603

Compared to the previous year the Group decreased its investments in the capital of Bulgarian public commercial companies, which are traded on the Bulgarian Stock Exchange.

The financial assets available for sale are those financial assets, which are not held by the Group for trading, to maturity and are not loans and receivables, which initially occurred at the Group. The financial assets available for sale are acquired interest-bearing government and corporate securities, as well as acquired capital investments in financial and non-financial companies. The structure of these assets at the end of the quarter in BGN thousand is as follows:

<i>Equity instruments</i>	80 610
<i>Debt instruments</i>	515 164

Compared to the previous year the Group decreased its investments in Bulgarian government securities in the amount of BGN 116 584 thousand,

Compared to the previous year the Group increased its investments in government securities of EU countries in the amount of BGN 55 188 thousand.



During the fourth quarter of 2017 the financial assets, held for trading and for sale are evaluated at fair value, whenever for them there is a quotation on an active market, and when this quotation was not present, they are evaluated at acquisition price.

The financial assets, held to maturity, are with a fixed payment and fixed maturity, which the Group has the intention and possibility to keep to their maturity, regardless of any possibility to be traded in the future upon any favorable conditions. These assets are acquired interest-bearing government and corporate securities.

The debt instruments include bonds, issued by the government of the Republic of Macedonia, held by the Group to the amount of BGN 16 214 of the Republic of Macedonia, as well as bonds issued by the National Bank of the Republic of Macedonia to the amount of BGN 17 796 thousand.

During the fourth quarter of 2017 the financial assets, held to maturity are reported at amortized value according to the effective interest rate method and are not devaluated, due to the lack of indicators of the potential devaluation of these assets.

The loans and advances that initially originated at the Group with a fixed maturity are financial assets, created via a direct provision by the Group of money or services to certain clients with a fixed maturity.

During the fourth quarter of 2017 the loans with a fixed maturity, which initially originated at the Group, are recorded at amortized value according to the effective interest rate method and are devaluated under conditions, which prove the decrease in the loans value.

The mother bank works with specialized financial institutions, registered according to Ordinance N 26 of BNB on the acquisition of loan receivables due to which the share of non-performing loans in the Group portfolio is lower than that for the system.

The receivables under securities repurchase agreements are recorded at acquisition price, which is equal to the fair value of the funds placed by the Group, secured by the value of the securities. The securities, received as collateral under securities repurchase agreements, are not recorded in the financial statements of the Group in the cases, when the risks and the profits from their ownership have not been transferred. The reflected receivables under securities repurchase agreements at the end of the fourth quarter have been secured by a pledge of Bulgarian government securities and corporate securities.

## Fixed tangible and intangible assets

The fixed tangible and intangible assets are acquired and held by the Group discernible non-financial resource, which is used for the production and/or sale of services, for letting, for administrative or for other purposes. They are recorded at acquisition cost, decreased by the accrued depreciation and the accumulated losses of devaluation.

The depreciation of fixed tangible and intangible assets is calculated according to the linear method, so that the amortization corresponds to the term of use, intended for these assets. The annual depreciation rates are as follows:

Buildings	4%	(25 years)
Inventory	15%	(7 years)
Transport vehicles	15%	(7 years)
Other assets	15%	(7 years)
Specific equipment, cable networks and security systems	4%	(25 years)
Equipment, including hardware and software products	20%	(5 years)

Depreciation does not accrue for land, assets for resale, assets in the process of acquisition, assets in the process of liquidation and the fully amortized assets up to their residual value.

During the fourth quarter of 2017 a devaluation of inventories, a devaluation of the fixed tangible and intangible assets was not performed, due to the lack of indicators for a potential devaluation of these assets.

## Noncurrent assets held for sale

Real estates and movables, acquired by the Group as a mortgagee associated with granted and non-performing loans are classified as non-current assets, held for sale and are recorded initially at acquisition price. After their initial recognition, these assets are recorded at the lower of their current book value or their fair value, decreased by the realization expenses. No depreciation accrues for these assets.

## Investment properties

The investment properties are acquired and held by the Group real estates, which the Group will not use in its activity and which the Group holds with the aim of receiving rent income and/or for increasing the value of the capital. As its accounting policy with regard to the investment properties reporting, the Group has adopted the model of the acquisition cost in compliance with the requirements of IAS 16. In this regard they are recorded at acquisition cost, decreased by the accrued depreciation and the accrued losses of devaluation. Depreciation accrues for the buildings, acquired as investment properties, whereas their annual depreciation rate is 4%(25 years). No depreciation accrues for the land, acquired as investment properties.

## 2. Transactions with related parties

The Group performed a number of transactions with related parties, whereas it granted loans, issued guarantees, attracted funds, made repo transactions, etc. All transactions have been concluded under ordinary commercial conditions in the course of the activity of the Group and do not differ from the market conditions, when the loans were granted, and the guarantees were issued only against sufficient collateral.

At the end of the fourth quarter the receivables of the Group from the companies under common control are to the amount of BGN 90 262 thousand, which stem from granted loans predominantly. At the end of the fourth quarter of 2017 the liabilities of the Group to companies under common control are to the amount of BGN 98 614 thousand, of which BGN 45 136 stem mainly from received funds related to convertible bonds issued by the mother bank to the amount of EUR 36 000 thousand, and the remaining part stems mainly from obtained deposits.

At the end of the fourth quarter of 2017 the Group does not have receivables from the mother company. At the end of the fourth quarter of 2017 the Group has liabilities to the mother company to the amount of BGN 109 thousand.

### 3. Accounting policy

During the fourth quarter of 2017 the Group applied the same accounting policy and the same methods of evaluation, as in the preparation of the annual consolidated financial statements for 2016.

### 4. Information about seasonality or cyclic nature of the interim operations

During the fourth quarter of 2017 no interim operations were performed, stemming from the specific seasonality or cycles. All interim operations during this period stem from the ordinary activity of the Group.

### 5. Information about unusual in amount and character assets, liabilities, shareholders' equity, income and expenses.

During the fourth quarter of 2017 there are no extraordinary positions with respect to the assets, liabilities, shareholders' equity, the income and expenses. The total amount of the assets in the financial statements of the Group as at 31.12.2017 increased compared to the total amount of the assets in the financial statements of the Group as at 31.12.2016 by 9.08% and reached BGN 5 658 072 thousand. The increase in the assets of the Group is related to the increase in the funds, attracted from other depositors.

During the fourth quarter of 2017 there is no change in the shareholder participation of the mother bank in the subsidiary Central Cooperative Bank AD Skopje, the Republic of Macedonia, as a result of which as at 31 December 2017 Central Cooperative Bank Plc Sofia has 483,121 ordinary shares in the capital of Central Cooperative Bank AD Skopje, the Republic of Macedonia, which is 87,35 % of the capital of the subsidiary.

During the fourth quarter of 2017 there is no change in the shareholder participation of the mother bank in the subsidiary "CCB Assets Management" EAD assets management company, as a result of which as at 31 December 2017 Central Cooperative Bank Plc Sofia has 500 000 ordinary shares in the capital of "CCB Assets Management" EAD assets management company, which is 100 % of the capital of the subsidiary.

During the fourth quarter of 2017 there is no change in the shareholder participation of the mother bank in the subsidiary ZAO "IC Bank", Kazan, the Republic of Tatarstan, Russian Federation, as a result of which as at 31 December 2017 Central Cooperative Bank Plc Sofia has 25 338 394 ordinary shares in the capital of ZAO "IC Bank", Kazan, the Republic of Tatarstan, Russian Federation, which is 86.273 % of the capital of the subsidiary.

6. Information about issued, repurchased and repaid debt and equity securities.

During the fourth quarter of 2017 the Group does not have issued, repurchased or repaid debt securities, as well as issued and repurchased equity securities.

7. Information about accrued /paid/ dividend.

During the fourth quarter of 2017 the Group did not accrue and pay dividend.

8. Events after the date of the financial statements

After the end of the fourth quarter of 2017 no events occurred, which have a significant influence on the future development of the Group.

9. Information about changes in the conditional assets and liabilities

During the fourth quarter of 2017 compared to 31.12.2016 there are changes in the amount in the direction of a decrease in the conditional assets of the Group concerning the assets, provided by clients as loan collateral. With respect to the conditional liabilities during the period there are changes in the direction of a decrease in their amount compared to 31.12.2016, whereas the decrease concerns commitments for the granting of loans by the Group and guarantees, issued by the Group.

**Georgi Kostov**  
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